# CEDEC

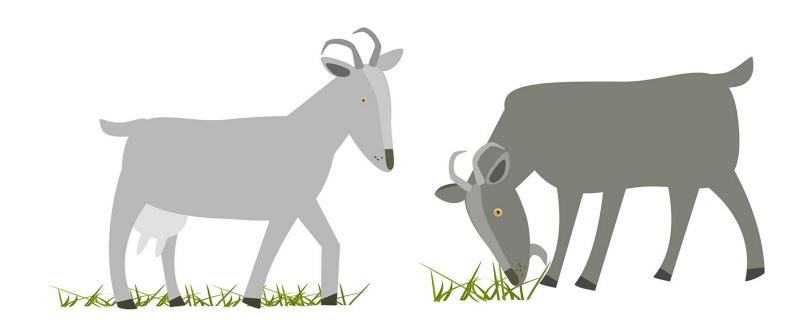
# Community Revitalization Example







# How can building a goat shelter bring revenues of nearly \$1 million a year to a community of 338?





#### Shigawake, Quebec

Population: 338

Industry: Farming and fishing Fairground opened in 1909

Shigawake Music Festival: held in the 2nd

weekend of August since 2009



**Shigawake** 

#### 2011: Revitalization project

- The need to mobilize
- A lack of investment
- Managing what was out-of-the-box consultation

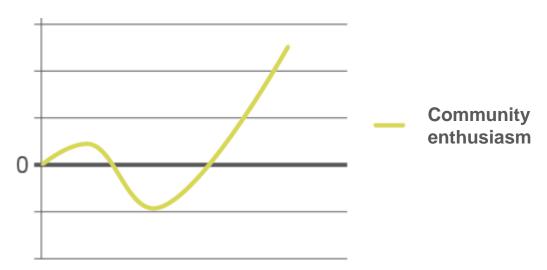


#### 4 community consultations:

- 5 à 7
- Small presentation with lots of networking and socializing
- Meet and greet
- Relaxed formula, with music and food



#### Community enthusiasm over time







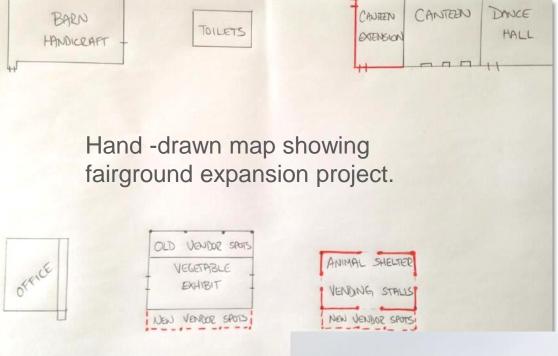
# Gather volunteers according to their interests

Insert ideas into template for development

#### **Shigawake:**

- Zoning projects
- Municipal infrastructures
- Potential tourism development
- Family projects
- Seniors projects
- Sports and leisure collaboration projects (with neighbouring municipalities)
- Fairground improvements





Development Committee introduced the Agricultural Society to the MRC.

Plans were made for an animal shelter and an upgrade to a canteen.

Animal shelters aren't very economical.

Are they?





Part of the plan was to introduce agricultural vendors back to the site during the fair.

Agricultural vendors would be using the animal shelter as vending booths during other days of the year.

After the renovation project was completed, the Agricultural Society used the grounds to host the first Local Products Festival. Two parts:

#### Beer and cheese night

- Art exhibit
- Local microbrew
- 6 local cheeses

#### **Market day**

- 36 vendors
- 1000+ visitors
- \$2,000 in revenues to the Agricultural Society





#### **Agricultural Fair and Festival**

New dance floor full!



Line-ups at the new canteen!

Local products for sale at the animal shelter!



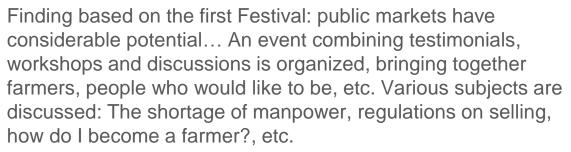
... and of course: happy goats! (Note: no vendors on goat day for fear of goats eating product through the fence!)





#### **Local spinoffs**





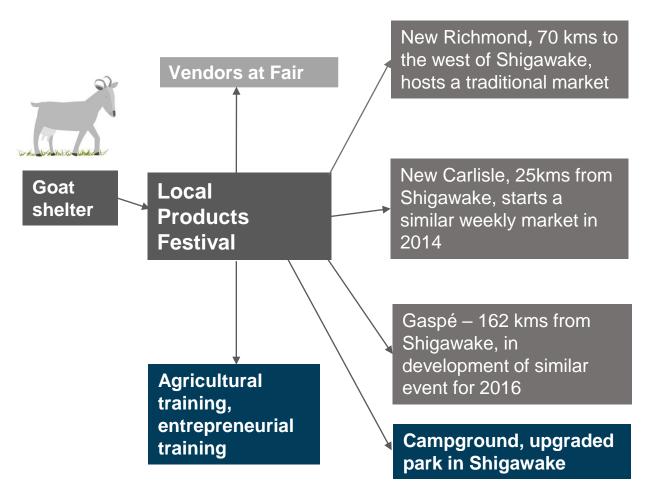


So with the increasing popularity of the Fair, and the events associated with the Fairgrounds, the tourism committee from the Revitalization process picked a central location to develop a campground:

- New restrooms and showers
- New family equipment
- Park walk path
- Cleared away campsites
- Log cabin kitchen upgrade



### Regional spinoffs







#### **Shigawake population** (don't forget) = 338







## Shigawake Fair and Music Festival averages from 2013 to 2015

- 30-40 vendors
- Over 30 musicians (over \$25,000 paid out to musicians)
- Nearly \$7,000 paid out in prize money
- Nearly \$10,000 paid out to local workers
- Over \$10,000 made by the Agricultural Society
- Over \$50,000 spent at local businesses by the Agricultural Society
- More than 6,000 visitors to the site over four days

Total event revenues: \$87,000

An approximate \$500,000 - \$900,000 spent by spectators within the community over these four days: hotels, offsite sales, restaurants, etc.



#### In 2014, the Agricultural Society decided on more upgrades to the sites:

- Grandstand
- Information booths and vendor kiosks
- Ticket booths
- New bathrooms
- Upgrade to canteen (to cut down on line-ups)
- Elevator to handicrafts
- New windows upstairs
- New small grandstands at gymkhana ring
- Musicians lounge off dancehall

Without government help, the Agricultural Society used its own profits to build the grandstand.



## At the end of 2014, the Agricultural Society hired:

Part time secretary - year
Full time coordinator – 9 weeks
Part time coordinator - year
For 2016, 2 additional student jobs are confirmed.



In 2016, the Agricultural Society has been approved for funding from the RCM, the Caisse Desjardins, and the municipality to upgrade the canteen, build a musicians lounge, and build wheelchair-accessible bathrooms.

Project value: \$37,000



#### So, what does all this mean?

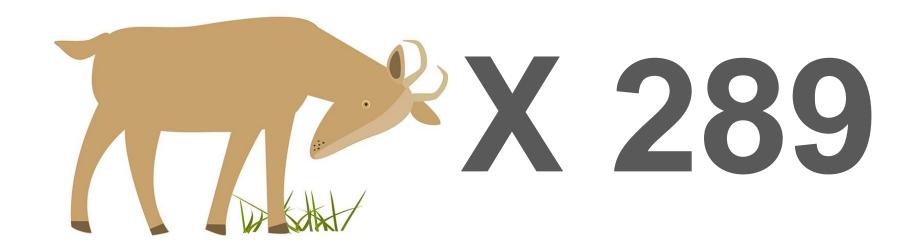




#### What about the other 5 municipalities of the RCM which also had a revitalization plan?



2010 - present	RCM of Bonaventure
Number of community plans developed	6
Number of projects identified	289
Required investments outlined in economic plans	Over \$8 million
Investments realized in 2015-2016	\$841,404
Total investments realized	Nearly \$2.8 million



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